



1550 Peachtree Street, N.W. Atlanta, Georgia 30309

NEWS RELEASE

Contacts:

Pam Stevens
314-214-7235
pstevens@talx.com

Equifax and DocuSign Partner to Capture Electronic Signatures

The Work Number® — Equifax's Full-Solution Income, Employment and Identity Verification Service — Now Leverages DocuSign's eSignature

WASHINGTON, D.C., Nov. 9, 2011 — [The Work Number®](#), a service of Equifax, announced today at the [Electronic Signature and Records Association \(ERSA\)](#) its partnership with Seattle-based [DocuSign Inc.](#), the global standard for electronic signature, to provide organizations and consumers a means to capture electronic signatures.

“Electronic commerce is enjoying rapid adoption across many sectors, in both business and government transactions,” said Vince Corica, senior vice president, Equifax. “Methods for initiating, completing and recording electronic signatures and records are expanding as demand increases, with many technologies to choose from. In order to accommodate the increasing demand for paperless transactions and records, Equifax partnered with DocuSign to support electronic signature methods across various industries.”

A national provider of employment, IRS income and identity verification products that enable financial institutions to help combat fraud, Equifax continues to work closely with Washington, D.C. to strengthen and expand its various government agency relationships, and has nationwide clients that include 85 percent of the top U.S. mortgage companies. Leveraging DocuSign's eSignature solution, organizations can now submit electronically signed consent forms, when required, while using Equifax verification services. Federal agencies such as the Social Security Administration have established entirely electronic secure data transactions, evidencing the strong demand for such methods.

DocuSign maintains an online contract execution platform, permitting parties to consent to use electronic records and signatures, execute a contract with electronic signatures, and retain copies of the executed contract on paper and/or in electronic form. The DocuSign system controls the routing, signature capture, activity logging and storage of original documents that are uploaded by a sender.

“DocuSign's eSignature solution helps customers finish business faster,” said Dustin Grosse, chief marketing officer at DocuSign. “By partnering with Equifax, we're able to offer a complete solution to streamline processes and improve efficiencies. With electronic signature technology,

organizations can speed processes, reduce costs and increase security for obtaining a signature.”

Interested parties should contact their DocuSign or Equifax representative for more information or to schedule a presentation.

About ESRA

The Electronic Signature and Records Association (ESRA) is an important initiative focusing on eSignatures and electronic records. The ESRA members represent a prestigious group of corporations, both technology providers and “user” companies offering technology applications to their customers. Education and public policy are the foundation of the mission of ESRA. The association is a centralized educational resource for its members and the public with respect to the legal, regulatory and operational issues in relation to the use of electronic signatures and records. For more information, please visit www.esignrecords.org.

About DocuSign

Founded in 2004, DocuSign is committed to transforming the way people like you work, live and connect by providing the freedom to finish business faster. Accessible anytime, anywhere, on any device, the DocuSign Global Network connects companies to their customers, partners, suppliers and employees where they can transact business with confidence. Customers of all sizes solve their paper problems by easily replacing manual, paper-based methods to decrease contract cycle times, reduce costs, improve visibility and control, and enhance customer satisfaction. DocuSign helps your world work better with the easiest, fastest, most secure way to send, sign, track and store documents in the cloud. It's the industry standard in electronic signature. For more information, please visit www.docusign.com.

About The Work Number

The Work Number, a service of Equifax, is the largest source for employer-direct current and historical employment and income verifications. The service offers access to over 200 million records instantly and will manually complete remaining employment and income verification requests within days. Additionally, The Work Number offers IncomeChek®, a 4506-T tax transcript fulfillment service, and DirectChek®, an SSA identity assessment and authentication service. All of these tools provide more authentic, complete information to help in servicing, underwriting, fraud prevention, loan modifications and repurchase. For more information, please visit www.theworknumber.com.

About Equifax

Equifax is a global leader in consumer and commercial information solutions, providing businesses of all sizes and consumers with information they can trust. We organize and assimilate data on more than 500 million consumers and 81 million businesses worldwide and use advanced analytics and proprietary technology to create and deliver customized insights that enrich both the performance of businesses and the lives of consumers. Headquartered in Atlanta, Equifax operates in four continents and 15 countries, is a member of Standard & Poor's (S&P) 500® Index. Its common stock is traded on the New York Stock Exchange under the symbol [EFX](http://www.equifax.com). For more information, please visit www.equifax.com.

###